

# CLAIMS

see Shavit/Duffy  
to see if they have "contract templates"

What is claimed is:

- 1 1. A method for handling contracts in a supply chain management framework,  
2 comprising:  
3 a) selecting one of a plurality of contracts; *112 AB*  
4 b) transmitting the selected contract template to a supply chain participant; *i.e. stone*  
5 c) receiving data from supply chain participants utilizing a network, the data relating  
6 to the sale of products by the supply chain participants; and  
7 d) enforcing the contract templates in accordance with the data. *112 AB*
- 1 2. The method of claim 1, wherein the contract templates compliment each other.
- 1 3. The method of claim 1, wherein each contract template includes portions to be  
2 filled out by the supply chain participants.
- 1 4. The method of claim 1, wherein the selected contract template is transmitted to  
2 the supply chain participant utilizing the network.
- 1 5. The method of claim 1, wherein the network includes the Internet.
- 1 6. The method of claim 1, wherein an indication of acceptance of the contract is  
2 received from the supply chain participant. *i.e. stone*
- 1 7. A system for handling contracts in a supply chain management framework,  
2 comprising:  
3 a) logic for selecting one of a plurality of contracts;  
4 b) logic for transmitting the selected contract template to a supply chain participant;

101  
tech.  
obj. 112  
no 101 here

112 AB which one?

- 5 c) logic for receiving data from supply chain participants utilizing a network, the  
6 data relating to the sale of products by the supply chain participants; and  
7 d) logic for enforcing the contract templates in accordance with the data.
- 1 8. The system of claim 7, wherein the contract templates compliment each other.
- 1 9. The system of claim 7, wherein each contract template includes portions to be  
2 filled out by the supply chain participants.
- 1 10. The system of claim 7, wherein the selected contract template is transmitted to the  
2 supply chain participant utilizing the network.
- 1 11. The system of claim 7, wherein the network includes the Internet.
- 1 12. The system of claim 7, wherein an indication of acceptance of the contract is  
2 received from the distributor. <sup>1/2 AB</sup>
- 1 13. A computer program product for handling contracts in a supply chain  
2 management framework, comprising:  
3 a) computer code for selecting one of a plurality of contracts;  
4 b) computer code for transmitting the selected contract template to a supply chain  
5 participant;  
6 c) computer code for receiving data from supply chain participants utilizing a  
7 network, the data relating to the sale of products by the supply chain participants;  
8 and  
9 d) computer code for enforcing the contract templates in accordance with the data.
- 1 14. The computer program product of claim 13, wherein the contract templates  
2 compliment each other.

- 1 15. The computer program product of claim 13, wherein each contract template  
2 includes portions to be filled out by the supply chain participants.
- 1 16. The computer program product of claim 13, wherein the selected contract  
2 template is transmitted to the supply chain participant utilizing the network.
- 1 17. The computer program product of claim 13, wherein the network includes the  
2 Internet.
- 1 18. The computer program product of claim 13, wherein an indication of acceptance  
2 of the contract is received from the supply chain participant.

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